

Message Text

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44

ACTION AF-18

INFO OCT-01 EUR-25 ISO-00 INT-08 AID-20 CIAE-00 COME-00

EB-11 FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07

OPIC-12 SPC-03 CIEP-02 LAB-06 SIL-01 OMB-01 SAM-01

NSC-10 SS-20 STR-08 CEA-02 L-03 H-03 PA-04 PRS-01

USIA-15 DRC-01 /196 W

----- 038399

R 011415Z FEB 74

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 9742

INFO AMCONSUL CAPE TOWN

AMEMBASSY LONDON

AMEMBASSY KINSHASA

AMEMBASSY PRETORIA

C O N F I D E N T I A L LUSAKA 0162

CAPE TOWN FOR EMBASSY

EO 11652: GDS

TAGS: EMIN, EFIN, ZA

SUBJECT: COPPER- GRZ-AMAX/ANGLO NEGOTIATIONS

1. INDICATIONS FROM FOREIGN COMPANY AND GRZ OFFICIALS
SUGGEST RENEGOTIATIONS OF MANAGEMENT CONTRACTS WITH AMAX
(RCM) AND ANGLO-AMERICAN (NCCM) ARE PROCEEDING
SATISFACTORILY UNDER "REALISTIC" PRO-TEM HANDLING BY NEW
MINISTER OF MINES AND INDUSTRY KASHITA.

2. TWO AMAX LAWYERS (WOLCOTT AND FARMER) COMPLETED THEIR
THREE-DAY SESSION WITH GRZ LEGAL COUNSEL THIS WEEK AND
ARE RETURNING TO NEW YB K AND LONDON RESPECTIVELY.
THEY GUARDEDLY REPORTED "SOME PROGRESS." KASHITA TOLD US
BASIC OBSTACLES IN ARTICLES OF ASSOCIATION OVERCOME AND
TALKS THIS WEEK HAD MOD INTO MANAGEMENT ASPECTS.

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HE STRESSED IMPORTANCE OF EXPEDITIOUS CONCLUSION OF

NEGOTIATIONS.

3. SUBSEQUENTLY IN CALL BY EX-IM BANK VISITORS ON
PRESIDENT'S ECONOMIC ADVISOR LISHOMWA, HE TOLD US
"END OF TUNNEL IN SIGHT" AFTER DELAYS
OCCASIONED BY DOMESTIC POLITICS AND INVOLVEMENT OF CHIEF
NEGOTIATOR MULEMBA IN OIL TALKS WITH ARABS. LISHOMWA
SAID GRZ NOT RPT NOT TRYING TO OUST FOREIGN
MINING COMPANIES; FELT THEIR 49 PERCENT CAPITAL
INVESTMENT, TECHNOLOGY, AND MANAGEMENT SKILLS ESSENTIAL
TO ZAMBIAN DEVELOPMENT. SAID NEGOTIATIONS REFLECTED NEED
FOR "READJUSTMENT OF RELATIONSHIP" ANDM TBBABLY COULD BE
CONCLUDED WITHIN TWO TO THREE WEEKS.
WILKOWSKI

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